

# Six Continuing Benefits of Using Agilent Systems

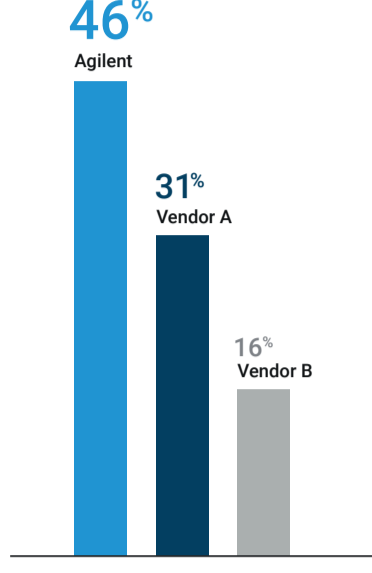
## 1 Know what you get

### Trust in proven reliability

Every Agilent InfinityLab LC is designed with high quality components and integrated diagnostic tools to ensure high uptime and long maintenance intervals. So, you can be assured of reliable, robust instrument performance in every aspect of your LC analysis.

Learn more about InfinityLab

[PDF](#) Download brochure



Regular LCGC reader surveys since 2011 show Agilent LC instrumentation most frequently cited as most reliable (graph shows data from 2020 survey).



## 2 Supporting services

### Less downtime through efficient maintenance and service support, anywhere, anytime

#### Preventive Maintenance



Agilent offers Preventive Maintenance services to catch problems earlier, before they become more serious and costly. A 5-year study showed that labs can experience significant productivity benefits through investing in Preventive Maintenance.

Learn more about this study

[PDF](#) Read 5-year study

#### Smart Alerts



Receive alerts by email or on an "at-a-glance" dashboard.

Agilent CrossLab Smart Alerts software provides a dashboard with real-time instrument status updates and sends convenient alerts so you know exactly when to replace consumables or schedule preventive maintenance.

Learn more about Smart Alerts

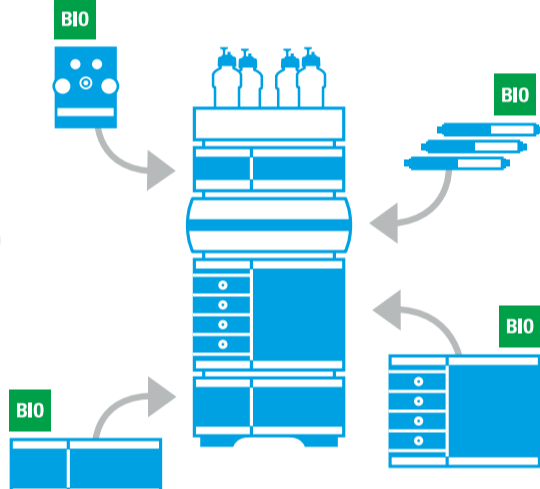
[Watch video](#)

## 3 Advance with ease, at ease

### Effortlessly adapt your systems as your needs develop



29% costs savings when upgrading a 1290 Infinity II LC to a Bio LC



The Agilent LC value promise means that you can start with a small investment and then extend your capabilities as application requirements change over time.

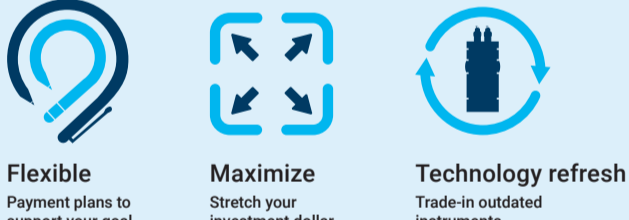
Every InfinityLab LC family module is compatible with previous versions for seamless upgrade and technology refresh. What's more, you can mix and match your modules without interruption to your workflows.

Explore the full InfinityLab LC portfolio

[Liquid Chromatography](#)

## 4 Flexible payment

### Determine the best payment plan to align with your current and future business objectives



For example:

Estimated monthly payment \$1,796 over 5 years for \$100,000 instrument

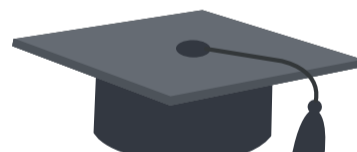
With Agilent Financial Solutions, you have the flexibility to choose from a host of payment plans that best support your business goals and needs. You can access innovative technology without having to stretch your budget.

Learn more about flexible payment

[PDF](#) Read flyer

## 5 Well-trained staff

### Empower your scientists to have the skills they need



#### Get to full speed faster with less training

\$7,000

saved in training costs when buying a new instrument from the same vendor\*

Choosing one single vendor to equip your lab can save you time and money in training, too. InfinityLab LC Solutions follow the same style of usability, which means that adding new instruments requires only minimal training to get up to speed fast.

Learn more about this study

[Real Cost of Purchasing an Instrument](#)

\*Analytical Answers | Boston Lab | Real Cost of Purchasing an Instrument (analyticalanswersinc.com)

#### Enhance lab productivity through better education

70%

of unplanned downtime is the result of operator error\*

Agilent offers several (online) training resources, such as the Agilent University. Over 38,000 scientists are trained per year. As many as 98% of students recommend training courses to colleagues, with an average satisfaction rate of 92%.\*

Learn more about Agilent University

[Agilent University](#)

\*2019 registrations and course evaluations of Agilent University users

## 6 Full compliance

### Minimize compliance risks



Costs to fix compliance-related issues: over \$200 M\*

\*The Wall Street Journal



Have confidence in your data integrity program with Agilent CrossLab. Agilent has been ranked #1 in compliance for instrument qualification and computer system validation services in an independent study conducted by the research company Cell Associates with the readers of LC/GC.

Learn more about compliance support from CrossLab

[Watch video](#)

Interested in biopharma-specific LC systems? Find out more about the new Agilent InfinityLab Bio LC Solutions portfolio. [www.agilent.com/chem/complete-bio-lc](http://www.agilent.com/chem/complete-bio-lc)

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This information is subject to change without notice.

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